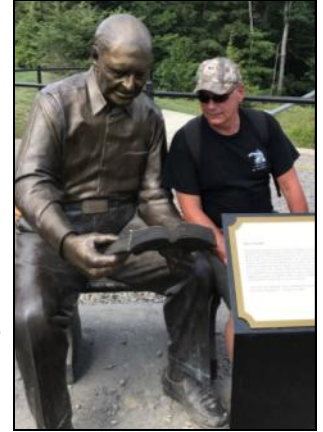




Nursery Growers of Lake County Ohio, Inc.

President's Letter



NGLCO is an eight-county association of growers and suppliers from Northeastern Ohio's historic nursery region. Founded 1927.

**See page 2
Calendar of
Events**

**NGLCO Field
Day**

See page 3

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Perry, Ohio 44081**

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**Executive
Director:
Annette Howard**

So Spring is almost upon us.....

After a winter of trade shows, travel to visit customers and fighting off winter it's enjoyable to get back to what we do best and that is produce and deliver some of the finest nursery stock in the nation. March 13th will be our final general meeting prior to the start of the season and will be held at the Fairport Harbor Yacht Club with Tom Demaline as our guest speaker. Continuing on with our theme of mechanization, his presentation will be about what Willoway has done to mechanize their operation. Last months field trip to Ridge Manor and Willobend was a huge success with approximately 60 people in attendance. Many thanks to Hernie Rosado, NGLCO Board Member, for leading that tour and being so passionate about what he does for a living.

We did also have a 'Bull Session' about a week prior to that with Tim Brotzman and Bill Mainland leading the way on a discussion about their experiences with the Dept. of Labor. which was well attended. We anticipated about 10 people or so to attend and ended up with about 30. This session also included a few of our winery friends. We value their input and look forward to an ongoing relationship with them. Thanks to all that attended and thanks to Tim and Bill for their presentation.

As mentioned above we have moved the meeting to FHYC this time. With some of the experiences we have had in the past with noise, interruptions, and temperature we want to try and change the venue to see how it works for us. All in all we think this will be a more professional environment for us to conduct a meeting. Lets us know your thoughts afterwards as we are always open to suggestions.

On the educational front we had many representatives from our area attending the breakfast kick off at Tri C recently and my understanding is that it went very well. We are in the midst of having some conversation with Tri C about how we can assist them going forward, all of this is in the early stages though so stay tuned. On another note we have secured an intern from Perry High School to work with Mark Gilson on archiving the NGLCO material. Along those lines PHS is in the starting phase of documenting the history of the Nursery Industry onto video as well. This is phase 1 of a 2 part series that we are working on with PHS the 2nd portion is the marketing portion and that will begin this spring as well. Many thanks to Mark and Tom DeHaas for making this come together.

Also along those lines PJ Baldree has been working behind the scenes with PHS, MHS and has now made some other connections with Fairport and Lake Erie College as far as interns go for this summer. Not long ago Annette sent out an email in regard to this so please evaluate your needs and get back to her as soon as possible so she can pass on the info to PJ. We are aware that there may be some due diligence done on each company's part but please evaluate your needs and respond as soon as you can.

Thank you for all your support and thank you for the increase in attendance.

Kevin Czajka, Klyn Nurseries, NGLCO President

Calendar of Events

Mar 8, 2018	OLA: Roundtables	Broadview Hts, OH	www.ohiolandscapers.org
Mar 11, 2018	Daylight Savings Time!		
Mar 13, 2018	NGLCO Dinner Meeting	Fairport Yacht Club	www.nglco.com
Mar 12-13, 2018	OLA: Foreman Training	Independence, OH	www.ohiolandscapers.org
Mar 15, 2018	Webinar: New Trucking Regulations	Online 2:30 PM	www.onla.org
Mar 20, 2018	IPM 3-4 PM	Perry Library	dehaas.2@osu.edu
Mar 22, 2018	Landscape Ohio Awards	CBG	www.ohiolandscapers.org
Apr 3, 2018	Jim Bissell Wetlands Lecture	Lake Erie College	www.lec.edu
Apr 3 & 17, 2018	IPM 3-4 PM	Perry Library	dehaas.2@osu.edu
May 1 & 15, 2018	IPM 3-4 PM	Perry Library	dehaas.2@osu.edu
May 2-3, 2018	Beech Disease Conference	West Creek, ,Parma	jpogacnik@lakemetroparks.com
May 16, 2018	Preserving Forests Lecture	The Holden Arb.	Www.holdenarb.org
June 5 & 19, 2018	IPM 3-4 PM	Perry Library	dehaas.2@osu.edu
July 10 & 24, 2018	IPM 3-4 PM	Perry Library	dehaas.2@osu.edu
July 14-17, 2018	Cultivate Trade Show	Columbus	www.americanhort.org
July 13,2018	NGLCO Golf Outing	Erie Shores, Madison	www.nglco.com
July 25, 2018	Nursery Education Event	Klyn Nurseries	stay tuned!
July 26, 2018	ONLA Diagnostic Walkabout	Huron	www.onla.org
Aug 7 & 21, 2018	IPM 3-4 PM	Perry Library	dehaas.2@osu.edu
Aug 14, 2018	Field Day	Debonne Vineyards	www.nglco.com
Aug 14, 2018	Annual Meeting	Debonne Vineyards	www.nglco.com
Sept 4 & 18, 2018	IPM 3-4 PM	Perry Library	dehaas.2@osu.edu
Sept 6, 2018	ONLA Diagnostic Walkabout	Akron	www.onla.org
Sept 20, 2018	ONLA Diagnostic Walkabout	Cleveland	www.onla.org
Sept 21-22, 2018	GWA Tour	Cleveland	www.gardenwriters.org
Sept 23-26 2018	IPPS Eastern Region	Newark, Delaware	ena.ipps.org
Sept 28, 2018	ONLA Golf Outing	Sunbury	www.onla.org
Oct 2 & 16, 2018	IPM 3-4 PM	Perry Library	dehaas.2@osu.edu
October 2018	Monthly Meeting	TBA	www.nglco.com
November 2018	Monthly Meeting	TBA	www.nglco.com

NGLCO Dinner Meeting Tuesday March 13, 2018

5:30 Social 6:00 Dinner 7:00 Brief Meeting
After the meeting...Program

Where:

Fairport Harbor Yacht Club
1177 High Street
Fairport Harbor, Ohio 44077

Cost: \$20 each or two for \$30

Final meeting of the Winter/Spring!

Program Topic...

To do or die: ***Mechanization in the Nursery***

Tom Demaline, Willoway Nursery CEO, will discuss his recommendations and experience on mechanization efforts at the largest nursery in Ohio.



51st Annual Summer Field Day

Tuesday, August 14, 2018
9am - 4pm



HOSTED BY

CHALET DEBONNÉ VINEYARDS

7840 Doty Rd., Madison, Ohio

Join us for a fun-filled, information-packed day at our 51st annual Summer Field Day! Come visit with old friends, make some new ones and network with the best of the best this industry has to offer!

Not only will you see the most innovative and unique plants and products but you will have the opportunity to tour the winery!

Your ticket price includes a sit-down lunch! Also join our 51st Anniversary Field Day Celebration after with hot apps, cash bar and live music!

The perfect way to spend a summer day!



NGLCO Golf Outing

Friday July 13, 2018

Erie Shores Golf Course

7298 Lake Road

Madison, Ohio 44057

A new date this year!



Get your foursomes together...for a great time!

Mark your calendars!

September 21- 22, 2018!

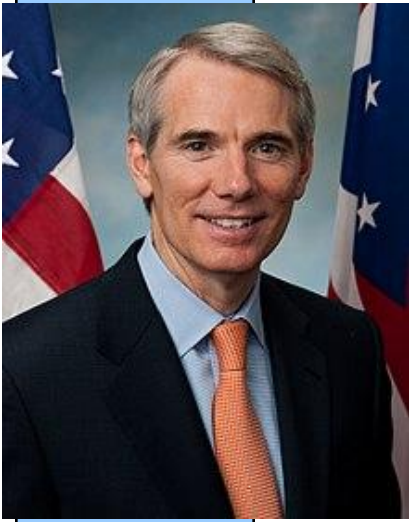
GWA: The Association for Garden Communicators (Garden Writers Association)

A Local Tour open to members and non-members!

- Connect with local, regional and national communicators covering consumer publications as well as trade outlets!
- Find potential free-lance experts who can help with marketing, catalogs, social media and more!
- Visit award-winning private gardens, *Petitti's-Avon*, *Willoway Nursery*, *Green Circle Growers* including Just-Add-Ice orchid production facility... and more!

Stay turned for more details from **Maria Zampini**, *UpShoot LLC* (GWA Treasurer) and **Susan Martin** (GWA Regional Coordinator).

Visit: www.gardenwriters.org



Senator Rob Portman, Ohio



NGLCO Leaders meeting with friend and advocate, State Senator Eklund



Political Outreach

Some members have commented over the years that Political Outreach represents the number one or number two mission for NGLCO. We accomplish this with concerted efforts by the association and also by the actions of individual members. Sometimes we address significant issues in a timely manner. Other times we maintain our relationships with leaders of both parties through friendly discourse. Recent efforts reflect ‘all of the above’.

Tim Brotzman, *Brotzman’s Nursery*, was invited to a small lunch discussion with **State Rep Ron Young** to address H2A matters. Ron put his phone on speaker to bring in staffers in Columbus and this resulted in a plea from the Statehouse to Congress for improvements in the guest worker programs. Other growers attended Ron’s fundraiser at Kirtland Country Club (NGLCO is precluded from endorsing individual candidates).

A recent NGLCO gathering at Rider’s Inn in Painesville addressed the DOL Audit experiences from last June. Growers who use H2A discovered they are required to pay ‘prevailing wage’ (generally set at \$12 to \$13 per hour) not just for guest workers but for anyone engaged in nursery tasks (including students!).

The H2B guest worker program which provides legal workers for landscape and other industries remains in tatters. Two-thirds of the requested workers may not be available to the businesses who need them for anticipated economic activity across the nation. OLA, AmericanHort and other groups implore our associations and members to request a fix from their legislators in DC. (watch your ‘InBox’!).

Two local growers attended the LaMalfa fundraiser for **Dan Troy** and discussed local issues with the supportive Commissioner and also with former Commissioner **Ray Sines**.

As the deadline for DACA legislation comes and goes, Mark and Kris Gilson, *Gilson Gardens*, participated in a demonstration at the Federal Building in Cleveland urging **Senator Portman** to take a conciliatory stance on this issue. Recently he voted against both bipartisan proposals to fix the stalemate. Gilsons, as well as many others, have a former DACA worker caught in legal limbo. One of the clergy organizing the rally, **Reverend John Lentz, Jr.**, of Forest Hill Church in Cleveland Heights is currently providing long-term sanctuary to a Painesville mother scheduled for deportation.

Jeff Hyrne, *LCN*, joined the Gilsons recently at a lively Immigration Education Panel Discussion at Morley Library.

Meantime, Bill Boonstra, *Bluestone Nursery*, provided testimony in Washington DC in early March regarding Ag Lending.

Let NGLCO help you take a stand on issues affecting your business and your industry!

Salute to our Associate Members!

Mike Hall, *Harrell's*, and Dan Dillman, *Helena*, are go-to guys for NGLCO! They're at every event, they sponsor activities...please consider them when purchasing your grower supplies!

Helena Chemical

566 E. Portersville Rd.
Portersville, PA 16051
724-368-3533

drdcoyote@zoominternet.net
www.helenachemical.com



Harrell's LLC.

301 N. Vernon Ave.
Newark, OH 43055
740-422-1681

mhall@harrells.com
www.harrells.com



Let's welcome Matt Kilpeck to the Harrell's Sales Team as Ohio Territory Manager!

mkilpeck@harrells.com

OSU Extension

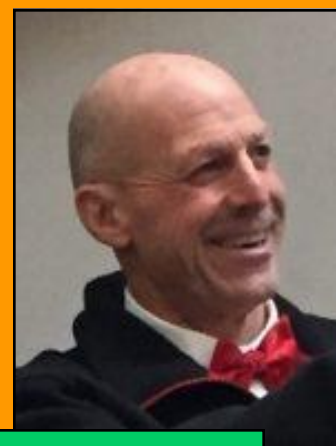
It's IPM Season! See dates on page 2 *Calendar-of-Events*. All meetings take place at the Perry Library, 3753 Main Street, Perry, OH 44081 from 3-4 PM.

These meetings are available in 'Zoom', an online platform through OSU. You can log in on your computer: <https://osu-cfaes.zoom.us/j/268739420> or by phone: +6468769923,268739420# (other numbers available)

We're currently trapping for Asian Ambrosia Beetle, Lilac Borer, Peach Tree Borer, Gum Borer and Leaf Hopper!

Tom deHaas

OSU Extension
Lake County Agriculture/Natural Resource Educator
440 350 2582 dehaas.2@osu.edu



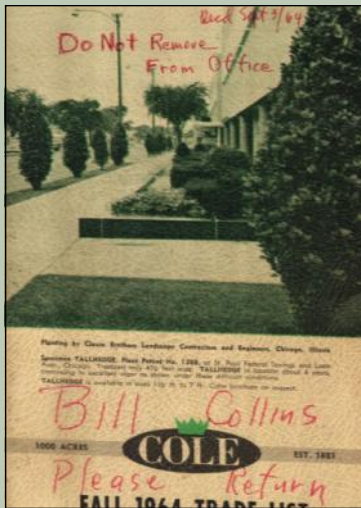
Photos:

Nursery machination tour at Willowbend Nursery and Ridge Manor Nursery.





Charles Tubesing
TheHolden Arboretum
NGLCO Board Advisory



Out and about...

The tours at **Willowbend Nursery** and **Ridge Manor** in late-February (both part of the Petitti Group) were well-attended and informative...featuring the future of our industry...and so was the get-together afterwards at Joey's in Madison! Our local industry still knows how to kick back and have a good time. Did Andy Harding really pay for all those appetizers? (thanks Andy...)

Attendees at the recent **Patricia Boonstra** funeral service in Madison participated in a true 'celebration of life'. We will miss this spirited member of the nursery community, but celebrate her passing as described by a family member : *'a life well lived...and a life well-loved.'*

Winter travels! **Carol and Bob Lyons** invited the **Demalines'** to their Florida home.

Bill and Nancy Hendricks, Klyn Nurseries, visited their condo in Cabo san Lucas and also the florida home of **Jack Klyn** during his ill health.

Bill Boonstra and wife, Sarah, spent a sometimes harrowing week hiking in Patagonia in February . **Sonia Brotzman** also toured Peru and Chile with friends last fall.

John Eckliff, Eck-0 Management, visited his home in Lady Lake, FL and attended the Daytona 500 for the 16th time. John started out with **Logan Monroe** at Kingwood Nursery and later spent many years at Yardmaster.

We're just learning of an education event at Klyn's for July 25th in connection with Ontario Propagators, AGI, IPPS and others. Stay tuned!

At the recent OIPC Annual Meeting at Dawes Arboretum, Newark, OH, **Dan Kenny**, Ohio Department of Agriculture, updated attendees on the new invasive plant legislation in Ohio which commences a five-year-phaseout of Callery Pear. Another presentation offered recent positive results in the remediation of Mentor Marsh by Cleveland Museum of Natural History and other groups.

Passings

Patricia Boonstra, wife of Richard Boonstra and co-founder of Bluestone Perennials, Madison, passed away at home on February 25, 2018. Patti was born in Adrian, MI and married Dick in 1952. Dick was employed at Wayside Gardens for many years. In 1972 they moved to Madison and began Bluestone. Patti is survived by her husband, son Bill, daughter Jan, and three grandchildren. Patti was 88.

John 'Jack' Klyn, passed away in Sarasota FL on February 15, 2018. Jack's father, Gerard Klyn, founded the nursery of the same name on Center Street, Mentor, in 1921. Jack worked with his father and eventually became CEO. The nursery continues to this day as Klyn Nurseries in Perry. Jack was 84.

Richard 'Dick' Warren was born in Perry and graduated from Perry High School and Ohio University. After serving in the Korean War and working for Diamond Shamrock for ten years, he joined Cole Nursery, Mentor, as vice president, in 1963. Later he moved to Circleville with Cole and worked there for many years, finishing his career as a sales rep for various nurseries and owner, with his wife, of Big City Garden Centers.



As nurserymen, landscapers, suppliers and facilitators, it's important to reflect sometimes upon why we were drawn to these great allied fields. We love plants and flowers, we love our local ecologies, we love what plants can do for our local communities!



NGLCO Officers and Board Members:

President:

Kevin Czajka, *Klyn Nurseries*

President-elect:

Mike Scott, *Klyn Nurseries*

Past President

Doug Diehl, *Losely Nursery*

Board Members:

Brian Sabo, *Sabo's Woodside*

Hernie Rosado, *Ridge Manor*

Joe Dawson, *Valley Ford Truck Sales*

PJ Baldree, *Loselys*

Charles Tubesing, Board Advisory
The Holden Arboretum

Tom Dehaas, Board Advisory
OSU Extension

Executive Director:

Annette Howard *Madison Shore Growers*

Finance Director:

Carol Lyons

Website:

Dan Means

Newsletter Writer/Editor:

Mark Gilson, *Gilson Gardens*



A Historic Region

In 1858 two nurserymen formed a partnership that would one-day become the largest nursery in the world. Attracted to the southern edge of Lake Erie by favorable climate and fine soils, this partnership continues today through a dynamic industry producing high-quality trees, shrubs, container-plants and perennials. Over 80 years ago a local association was formed to foster trade and provide education. Today the Nursery Growers of Lake County Ohio (NGLCO) represents over 140 growers and suppliers throughout eight counties comprising North-eastern Ohio.

Strategically positioned within 500 miles of 2/3 of the U.S. population, local growers provide a wide assortment of plants throughout the Midwest, East Coast and beyond. Cutting-edge production and growing techniques are employed to produce robust, uniform, high-value containerized and field-dug materials. Pot-in-pot, large specimens, new introductions and finished containers ready for thigh-to-eye presentation before discriminating customers...the nurseries of Lake County Ohio offer it all!

The original partnership, *Storrs and Harrison Nursery*, continued well into the next century and was followed by *Kohankie Nursery*, *Cole's*, *Champions*, *Wayside Gardens* plus many others, large and small. Contact your local grower or NGLCO to arrange a tour of this historic region.

Photos:

PJ Baldree, Mike Scott, Doug Diehl & Kevin Czajka, Brian Sabo